#HereToChange

myStromer AG

September 2022



Purpose - Why we do what we do Shape the mobility of tomorrow by bringing pure riding pleasure into everyday life. Stromer is #HereToChange



More than a bike — Our DNA



Connectivity

Anti-theft protectionMotor locking, alarm and localization with GPS

User-friendly App

Statistics and individual motor settings

Cellular network | Bluetooth Smartlock and over-the-air updates

Power

Powerful motor assistance

Up to 45 km/h und 940 W | 52 Nm

Rear-wheel motor

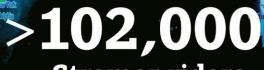
Dynamic, powerful, silent and efficient

Low maintenance effort

Low stress on the drive

Stromer World

#HereToChange



Stromer riders



>**900,000** visitors/year



>32,000



>13,000



>2,300



4,000



Belarus

Moldova

-Kiev

>15'000

Cyprus

Turkey

S-Pedelec market leader

Switzerland, Belgium, the Netherlands, Luxembourg, Germany, France, USA, Canada, Greece.

(33%), public transport (11%)

or scooter (7%) with a Stromer.

countries

140 employees

Stromer in numbers

27.4 km

is the average commuting distance of Stromer riders (mo-fr).

>61'000

with OMNI (connectivity)

0.0

92 1111 5 >310 mio.

kilometers have already been traveled on a Stromer.

> Promoter Score, rated by 4500 Stromer owners. 16 is our NPS at retailers.

won, including from Edison, Eurobike, Red Dot and iF Design.

are used for commuting. 59% all-year.

retailpartners

could be reduced with a Stromer vs. car (30 km/day).





Stromer Campus



Target group

People who want to set things in motion in their professional and personal lives and are not afraid to move around to do so; people who have a challenging, active lifestyle, appreciate high quality and good design and have an optimistic view of the future.



#HereToChange

Our journey



Company milestones





2010







2017

2009

Birth of the first Founding of
Stromer V1. Battery myStromer AG and integrated into the downtube. Stromer.

Partnership with BMC Switzerland.

2011

New headquarters: Stromer Campus in Oberwangen (Bern).

2014

Separation from BMC & introduction of new investors.

of old manage and a second sec

2021

Strong into the future with a new partner:

Naxicap.

2021

Multi-brand strategy: Desiknio enriches our product range. #HereToChange





























awareness

consideration

conversion

retention

advocacy

Huge coverage as niche player

















STROMER SETZT WACHSTUMSKURS FOR



E-Bikes bis 45 km/h meisterte im Geschäftsiahr 2021 die pandemiebedingten Herausforderungen und konnte die Anzahl montierter und verkaufter Speed-Pedelecs erneut leicht steigern. Da Stromer sein Angebot aufs Pendeln im urbanen Raum fokussiert, wurde die Nachfrage besonders von den Auswirkungen der Homeoffice-Pflicht und -Empfehlung beeinflusst. Mit der Unterstützung der europäischen Private-Equity-Gesellschaft

Naxicap, welche die myStromer AG im Sommer 2021 übernommen hatte, arbeitet das Team von Stromer weiterhin zielgerichtet daran, die führende Position im Markt der Speed-Pedelecs weiter auszubauen und das volle Potential der Marke auszuschöpfen. Der Fokus liegt auf der Expansion in neue Märkte, der Skalierung des Geschäftsmodells und der Entwicklung neuer, innovativer Produkte wie das Stromer ST5: Das erste Speed-Pedelec mit ABS.



Award-winning technology































Social media statements

jheronimus_ What seemed impossible has become possible. Cycling to work, 60 km one way



Nancy Leenaert
to go to work with my ST2
Stromer: time savings,
environmentally friendly, no traffic
jams, mindfulness and pure fun!

Follow us:



Geoff Terlesba

ST3 cool white! Because it's so power-full, very easy in traffic jam, and because arriving at work everyday with it make you a better life! I love the Pirelli wheels!



Marianne Saelen

STX1, my daily commuting friend. I love HIM because he saves me from traffic jam and gives me fresh air while being active. I hope in the future there will be more e-bike commuters then cars on the road!



•

Patrick Huf

Power, endurance and speed are the essence of what makes commuting with the Stromer STx, simply indescribably casual and contemporary. Thank you Stromer



Malou Ballini-Belche

St2 i don't need a car anymore.... fast in the city- no pain to find a parking space... safe! I love it 2!

+STROMER-



kamike69 ich fahre seit 4,5 Jahren Stromer: erst den St2 und nun seit Juni den St5 ich liebe ihn so sehr, das ich däfür sogar mein Auto verkauft habe. Für mich bedeutet der Stromer Genuss, Freiheit, Komfort und pures Vergnügen ich nahezu alles lässt sich damit erledigen, Sommer wie Winter! Nicht zuletzt begleitet mich seit jeher auch ein zuverlässiges Serviceteam; für mich ein rundum perfektes mobile



Rene Groothuis

Riding the ST2 bike with always great pleasure, getting into the office which is 45 km away (one way) on the ST2 bike changed my life. Getting out of the car, cycling with a big smile besides the high way when there is another traffic jam, opened up a new world. It great to be out in the open on the ST2!!





Peter Hirata

I commute every working day of the year enjoying all seasons on my 46km ride – sold my car as soon as I got my ST3 to "burn the bridges".

Even a stormy, rainy day can't stop the great experience, the opposite. And when I arrive, I'm energized for the ... Mehr ansehen





Yuri Temmerman

When jumping on the bike I immediately get the 'stromer smile' thanks to the wonderful ride feel & speed. Gives you so much energy for the whole day!



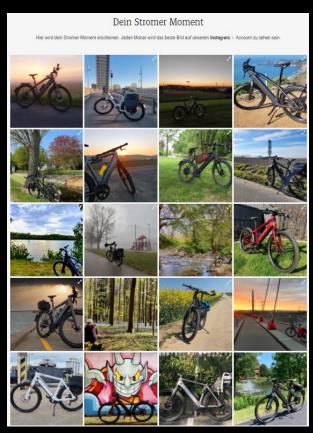


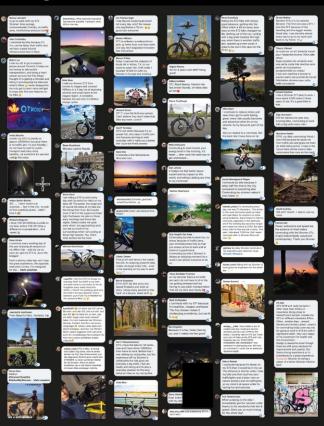






Engaged community





Proud owners: Submissions of pictures of your own Stromer

Passionate Commuter: Participation in competitions e.g.: Why do you commute with Stromer?

The new car is a bike

But not just any bike. A sleek, smart, safe, fast, convenient and powerful bike that easily goes up to 45 km/h, accelerates effortlessly, recovers kinetic energy during braking, comes with a smart lock and app control and has a battery that lasts 180 km on a single charge and a motor that runs almost silent despite its performance.



It's time to make a change.



Mobility in transformation

But what is it transforming into? And will it bring us along?

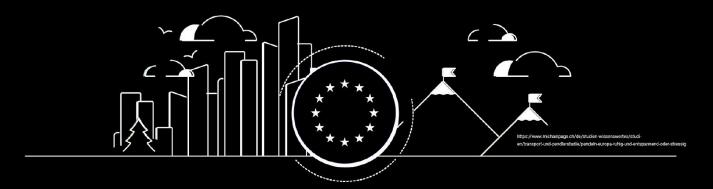
It's a fact: 69 % of Europeans consider fundamental rethinking of mobility to be necessary.

TÜV mobility study 2020



Commuting in Europe

How do Europeans get to work?



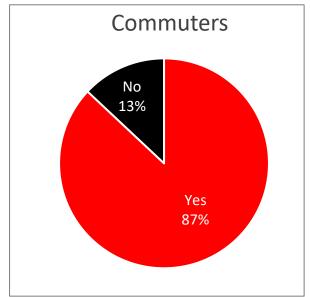
How long is the commute to work?

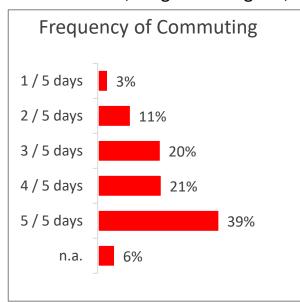


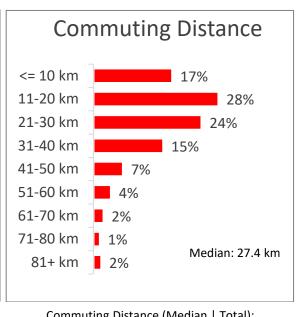
39 % of the almost 12,500 European respondents have a one-way commute of more than 45 minutes from door to door.

Insights: Commuting behavior

Most of the users are commuters; highest in Belgium, lowest in the Netherlands. Younger people commute more often. Average commuting distance is 27.4 km, longest in Belgium, shortest in Switzerland.







	Commuters				
СН	88 %	<39 years	94 %		
D	82 %	40-49 years	92 %		
В	90 %	50-59 years	87 %		
NL	88 %	60+ years	73 %		

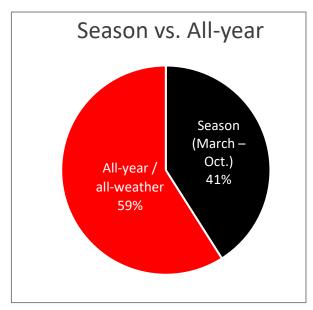
Commutar

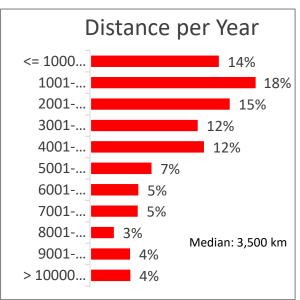
	Frequency 4 or 5 days out of 5:				
CH	65 %	<39 years	66 %		
D	67 %	40-49 years	60 %		
В	61 %	50-59 years	59 %		
NL	49 %	60+ years	55 %		

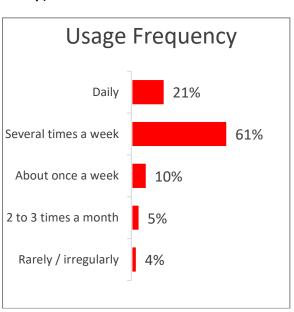
Commuting Distance (Median Total).					
CH	20.1 km 89 mil.	ST1	24.4 km		
D	25.3 km 30 mil.	ST2	26.1 km		
В	32.5 km 113 mil.	ST3	29.5 km		
NL	31.4 km 54 mil.	ST5	28.2 km		

Insights: Usage of the Stromer bike

Approx. 60 % are using their Stromer bike all year/in all weather. Younger people are using their Stromer bike more intensively than older (all-year usage, distance per year, usage frequency).







All year Usage of Stromer

СН	50 %
D	50 %
В	65 %
NL	68 %

<39 years	71 %
40-49 years	67 %
50-59 years	57 %
60+ years	48 %
-	

Distance per Year (Median):

СН	2'500 km
D	3'000 km
В	5'000 km
NL	4'500 km

<39 years 40-49 years	4,000 km 4,500 km
50-59 years	3,500 km
60+ years	3,000 km

Daily usage of the Stromer Bike:

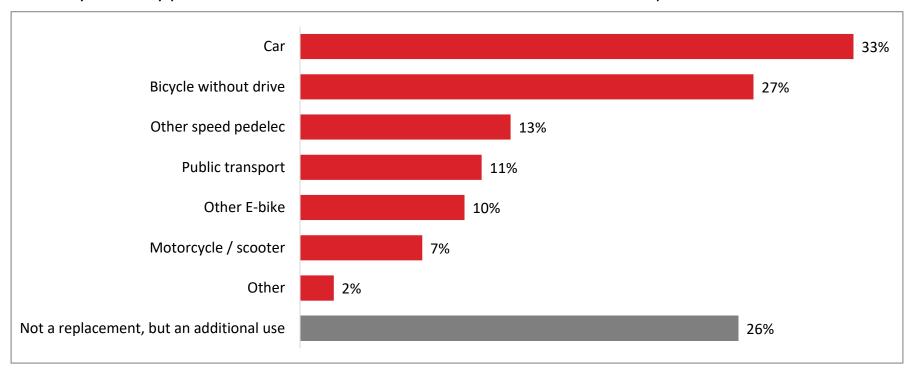
22 %
18 %
24 %
19 %

-39 years	27 %
40-49 years	24 %
50-59 years	22 %
60+ years	13 %



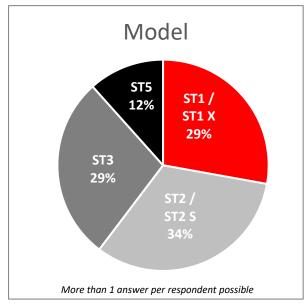
Insights: What was replaced by a Stromer

51 % replaced something with a Stromer, including a car (33 %), public transport (11 %) or a scooter (7 %). 26 % say that they purchased Stromer in addition to their other means of transport.

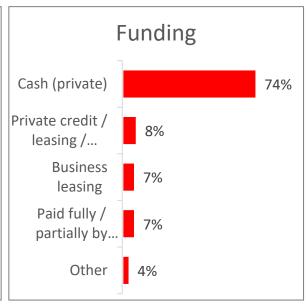


Insights: Purchase and usage of Stromer

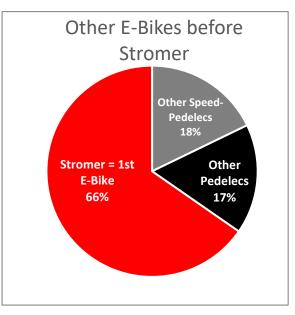
Most of the users purchased their Stromer privately. In Belgium, credit or business leasing is mentioned quite often. 66 % say that Stromer was their first e-bike. 17 % had another pedelec and 18 % another S-P.



	СН	D	В	NL	
ST1 / ST1 X	27 %	26 %	26 %	37 %	
ST2 / ST2 S	40 %	37 %	29 %	28 %	
ST3	23 %	29 %	38 %	29 %	
ST5	14 %	15 %	10 %	9 %	



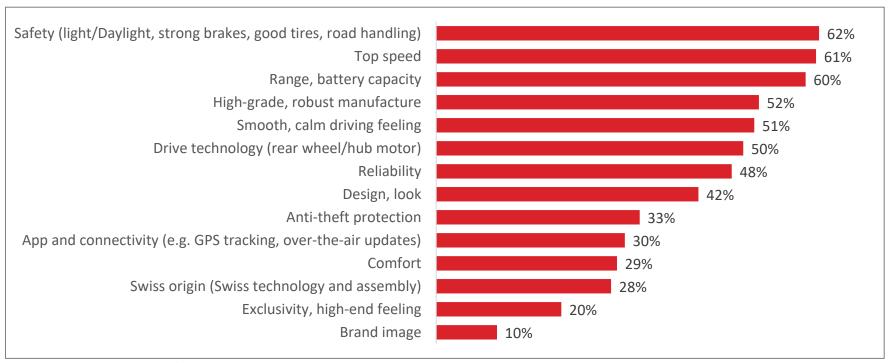
	СН	D	В	NL	
Cash	91 %	81 %	52 %	75 %	
Credit	4 %	6 %	15 %		
Leasing (B)	0 %	6 %	17 %	3 %	
Employer	3 %	4 %	10 %	9 %	



	<39 Y.	40-49 Y.	50-59 Y.	60+ Y.	
Other S-P	10 %	18 %	19 %	20 %	
Other Ped.	16 %	13 %	18 %	19 %	
1st. E-Bike	75 %	70 %	64 %	61 %	

Insights: Most important product features

Safety, power and range were the main arguments for choosing the Stromer.



Question: What characteristics/features are most important to you currently on your Stromer bike?

1st place

Congestion of city centers due to traffic

A ranking of the main problems with today's mobility

4th place

Noise pollution

2nd place

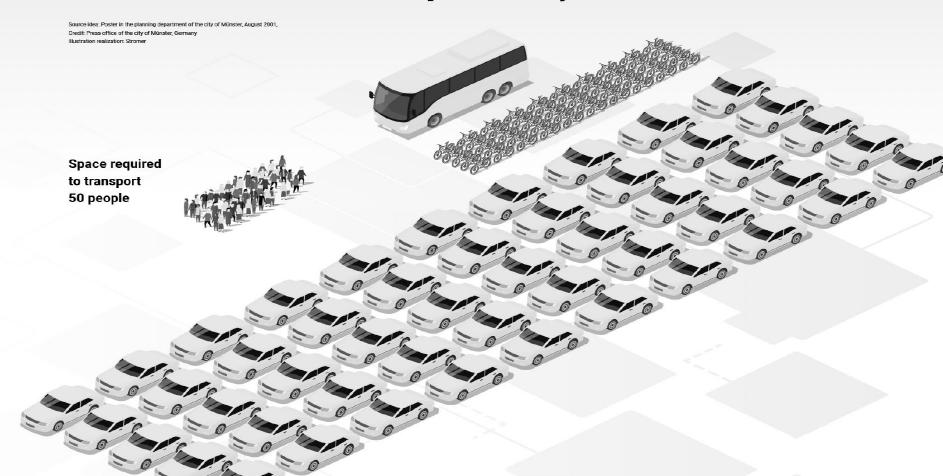
Air pollution

3rd place

Number of accidents

"TÜV mobility study 2020 - besis: All respondents (n=1,000). Please consider mobility or traffic in general, meaning how people travel today and what products and goods are currently transported. What do you find are the main problems that are caused by mobility or traffic? Please select the three main problems:

How much space do buses, cars and bikes require in the city?



Comparing means of transport

How do various means of transport perform during an average commute?







Our products



Product milestones

+STROMER-





Birth of the first Stromer V1. Battery integrated into the downtube.



2011

First S-Pedelec ST1 with assistance up to 45 km/h.



2014

First fully connected bike in the world.



2016

First 983 Wh battery on the market.



2018

First S-Pedelec with fully integrated design.



2020

First Stromer with belt drive.



2021

First S-Pedelec with ABS (fully integrated).



2022

First bike with Pinion Smart.Shift and 260 km range.



2022

Desiknio adds to the Stromer portfolio.

Benefits of rear-wheel motors

- More thrust
- 2. Less wear
- 3. More dynamics
- 4. More safety
- 5. Greater range
- 6. More elegance
- 7. Almost silent
- 8. More fun!



OMNI Connect



Overview 2023

The Legend Reloaded Dedicated to Drive

The efficient all-rounder





· Range up to 120 km

Deep Petrol Light Grev 670 W, 35 Nm, up to 45 km/h

The top-class beginner

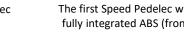
S-Pedelec

Dark Grev

- Rahmen: No No Roval Blue
 - Dark Grev
- · 750 W, 40 Nm, up to 45 km/h
- · Range up to 120 km
- · Customizable, comfortable riding position
- · Connectivity via cellular network
- · 5-speed hub gear and belt drive

Elegant Commuting

The dynamic S-Pedelec



The first Speed Pedelec with fully integrated ABS (front)

Driven by Perfection



Rahmen:

Granite Grev

- 850 W, 48 Nm, up to 45 km/h (Sport mode)
- Range up to 180 km Customizable, comfortable riding position
 - High-end components
 - Connectivity via cellular network
 - Fully integrated design and top technology - multi-award-winning

Extend the Possible

The first bike with Pinion Smart.Shift and 260 km range



Rahmen: 000

- Solid Gold (LE)
 Dark Platinum
- 940 W, 52 Nm, up to 45 km/h (Sport mode)
- Range up to 260 km
- · High-end components and ABS (front)
- Pinion Smart.Shift and belt drive
- Connectivity via cellular network
- Fully integrated design and top technology











· Customizable, comfortable riding position

Connectivity via Bluetooth with unlock option

















Rahmen: No No

· Range up to 150 km

· 820 W. 44 Nm. up to 45 km/h

· Connectivity via cellular network

· Award winning, integrated design

Deep Black



O Cool White

















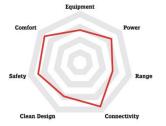


















ST7

- SYNO Sport II
- 940 W / 52 Nm (most powerful rear-wheel motor)
- First S-Pedelec on the market with the electronic shifting system Pinion Smart.Shift
- Fully integrated ABS (front) for even more safety
- Range up to 260 km
- Fully integrated design and top technology
- Full connectivity with free app
- Colors: Solid Gold Launch Edition from October 2022 and Dark Platinum from January 2023























THIS SIDE UP

ST7 – Pinion Smart.Shift

pinion

C1.12ⁱ FOR ST7

NEW SMART.SHIFT TECHNOLOGY





ST7 – Pinion Smart.Shift

+STROMER-

Advantages

- Instant & precise shifting in any situation
- Lightning-fast shifting in less than
 0.5 seconds
- Fully integrated in ST7
- No shifting adjustments needed set and forget
- Durable and virtually maintenance-free
- Start.Select auto shift in your starting gear
- Integrated gear indicator in OMNI



ST7 – Pinion Smart.Shift

Pinion TE1 E-Trigger

- Cutting edge ergonomics and comfort
- Small and elegant design
- Precise and crisp feedback
- Adjustable for any preference



- SYNO Sport
- 850 W / 48 Nm
- High-end components and ABS (front)
- Fully integrated design and top technology multi-award-winning
- Range: up to 180 km
- Connectivity via cellular network
- Colors: Granite Grey





















ST3 with Pinion / ABS (optional)

- SYNO Drive II
- 820 W / 44 Nm
- Low maintenance and easy to care for thanks to Pinion and Gates carbon belt drive
- Optional: ABS (front)
- Range: up to 150 km
- Customizable, comfortable riding position
- Award winning, integrated design
- Connectivity via cellular network for GPS localization, Smartlock, individual motor settings, statistics and much more
- Colors: Deep Black and Cool White























ABS – how it works (ST7 | ST5 | ST3 Pinion)





ST3 Pinion

pinion

C1.9 FOR ST3





ST3

- SYNO Drive II
- 820 W / 44 Nm
- Customizable, comfortable riding position
- Award winning, integrated design
- Range: up to 150 km
- Connectivity via cellular network
- Colors: Deep Black and Cool White



















ST2

- CYRO Drive IG
- 750 W / 40 Nm
- Gates carbon belt drive and 5-speed hub gear from Sturmey Archer (particularly low maintenance)
- Customizable, comfortable riding position
- Range: up to 120 km
- Connectivity via cellular network
- Colors: Royal Blue, Dark Grey





















ST1

- CYRO Drive II
- 670 W / 35 Nm
- Customizable, comfortable riding position
- Award winning, integrated design
- Range: up to 120 km (can be optionally upgraded to 180 km)
- Connectivity via Bluetooth with unlock option
- Colors: Deep Petrol, Light Grey and Dark Grey













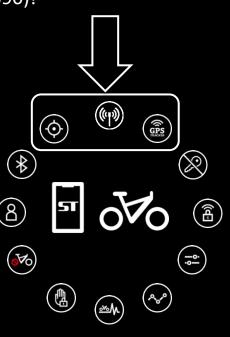


Stromer OMNI upgrades for ST1

On the new ST1 with Daylight, the end customers will in future have the option of unlocking the connectivity themselves for an additional charge (CHF 390 | € 370 | \$ 390)!

ST1 upgrade video: https://youtu.be/LcdLEzSjTuA





Factory options

In addition to the battery upgrades, we will offer the following factory options for all models (except special editions):

Suspension fork ST3 | ST5 | ST7



Suspension fork ST1 | ST2



Suspension seatpost Kinekt



Specially for ST3

Stem selection



Upgrade Pinion | ABS





Stromer Smart Helmet

Properties

- Front and rear light for better visibility (500 lumen)
- Can be connected to the Stromer bike via Bluetooth:
 Automatic brake light transmission
- Mips technology
- Emergency system in the event of a crash (if activated via separate FARO app)
- Magnetic clip
- Optional: Switch available for direction indicator.
 Cannot be connected to the Stromer, however



Bags

Stromer Antwerp
Double Bag 2 x 20 l
Available from February 2022



Stromer Antwerp Single Bag 20 l



Stromer Berlin Trunkbag 16 l



Stromer Copenhagen Basket 24 l



Stromer Bern Leather Bag 13 l



Pirelli Angel

WT Urban





Pirelli Angel





Stromer Custom



Angel™ WT Urban: new winter tire

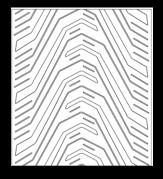
Technical data

- 60 TPI nylon casing, 57-584 ETRTO, approx. 980 g
- Folding tire with Kevlar® reinforced bead
- New tread pattern
 - Larger grooves for maximum water discharge
 - The central portion retains the "blade look" whose function is primarily designed for use in winter
 - More and even deeper sipes across the entire width of the tread, helping the tire reach the ideal temperature more quickly
- New SmartEVO winter compound for more safety on cold asphalt
- Universal nylon layer for outstanding puncture protection













Angel™ ST Sport for ST5

+STROMER-

Technical data

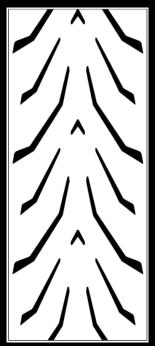
- Derived from Pirelli GranTurismo
- 60 TPI nylon casing, 57-584 ETRTO, approx. 950 g
- Folding tire with Kevlar® reinforced bead
- Latest development stage of the SmartEVO compound
- Universal nylon layer for puncture protection
- Patented motorcycle profile
- Motorcycle profile (greater speed & better handling)











Motorcycle profile design (greater speed / better handling)



Angel™ ST Sport for ST3

Technical data

- Derived from Pirelli DownTown
- 30 TPI nylon casing, 57-584 ETRTO, approx. 990 g
- Clincher with metal reinforced bead
- Base and tread made of rubber
- Developed to keep pace with the best tires in terms of rolling resistance and protection, while passing them when it comes to SAFETY





Tread

- +15 % better wet grip
- Anti-skid function
- Efficient roll-over behavior

Base profile

- Thickness of 3 mm to 3.5 mm, depending on the tire size
- Facilitates deformation with external objects
- Maintains better dynamic properties



Grooved side profile (cornering / grip)



New: Merchandising 2022





Merchandising

We offer a small but high-quality range for our fans and community.



New day. New ride.

#HereToChange





Desikno



Premium Electric Bikes

Desikno

It's time for a lightweight electric bike.



INTRODUCTION TO DESIKNIO Milestone











2016

2017

2018

2020

2022

WORLD'S FIRST ELECTRIC BIKE WITH COMPLETELY **INTEGRATED** SYSTEM AND **BELT DRIVE**

WORLD'S LIGHTEST URBAN ELECTRIC BIKE

FIRST MAHLE X35 PROTOTYPE. CONCEIVED BY **DESIKNIO**

INDUSTRIALIZATION OF THE X35 SYSTEM. DEVELOPED IN COLLABORATION WITH MAHLE



PATENTED

WORLD'S FIRST PINION eBIKE WITH **FULLY INTEGRATED** SYSTEM

WORLD'S LIGHTEST **PINION** ELECTRIC BIKE

WORLD'S FIRST PINION BIKE WITH FULLY INTEGRATED CABLES

NEW DROPOUTS DESIGN: THE MOST COMPACT AND ADVANCED IN THE MARKET. COMBINING FLAT MOUNT, PRECISE SLIDING AND BELT COMPATIBILITY

CARBON FIBER MODEL

INTENDED TO BE THE LIGHTEST URBAN BIKE TO DATE, AND WITH THE HIGHEST SPECS

WORLD'S FIRST PINION MAHLE X20 BIKE

WORLD'S FIRST GRAVEL MAHLE X20 BIKE



OUR ETHOS

Desiknio Cycles offers premium e-bike innovation and design. Our bikes are stylish, designed with passion; engineered with quality, performance, and lightness in mind.

With a carefully considered frame geometry and a selection of the finest hand-picked components, our bikes have incredible precision, stability and safety, intended for a modern riding style through the urban landscape and beyond.

Our compact and lightweight motorization echoes technology from the automotive industry, engineered to be efficient, quiet, and reliable.

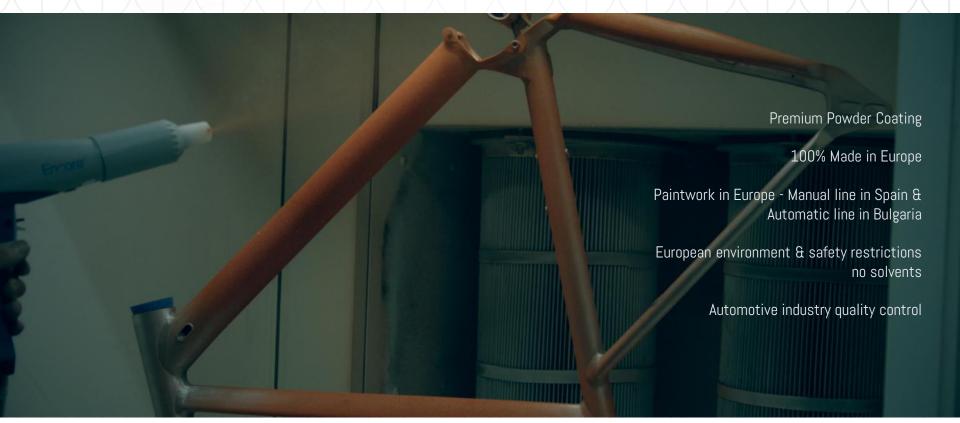
Desiknio bikes can be identified through their minimalist design, the use of high quality and durable materials, and meticulous attention to detail. Designed and manufactured in Europe, our Premium-Class electric bikes are a combination of the highest technology and the finest handcrafted work.



















Style Black Aluminium Parts Pirelli Tyres Brown

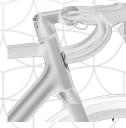
Transmission
Campagnolo EKAR 13S / Shimano GRX

Size

M

Retail Price
To be confirmed





TBD







Style
Black Aluminium Parts
Brooks Cambium Saddle & Grips
Carbon Fork

Transmission CDX Gates Belt 46/30 Pinion C1.9 XR

> Sizes M/L

Price 5.990€ (C1.9XR)











Style
Black Aluminium Parts
Brooks Cambium Saddle & Grips
Brown Tyres

Transmission CDX Gates Belt 46/30 Pinion C1.9 XR

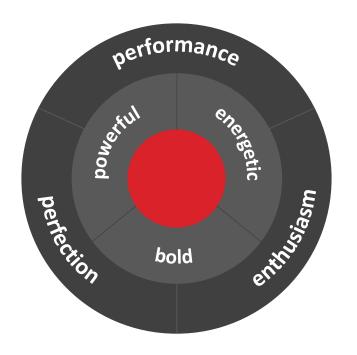
> **Size** Comfort

Price 5.890€ (C1.9XR)



Dark Grey

Stromer brand



Purpose: Why we do it?

Shape the mobility of tomorrow by bringing pure riding pleasure into every day

Values: How it feels? How we do it? Stromer is here to drive the change

powerful

I love the experience of power, the ease of going fast and the feeling of control that my Stromer gives me in every situation.

bold

Nothing can stop me on my Stromer: No distance, no traffic jams, not even wind and weather. I feel determined and free to go wherever whenever. Riding my Stromer releases an invigorating feeling of freedom that that sends pure energy through my veins.

Product: What we do?

Driven by our enthusiastic team, we develop the best e-bikes combining performance and perfection.

Performance

Our bikes seamlessly join forces with their drivers and let them reach any destination safely.

Perfection

We build the perfect bike that combines great quality and reliability with an iconic design. We want to get people excited – with our passion, inventiveness, agility, partnership and closeness to nature.



Get the Stromer smile.

#HereToChange

